

Hanns R. Neumann Stiftung



# FULL YEAR REPORT

Coffee Kids 2021



COFFEE KIDS®





## **Discontinuation of the Coffee Kids program as of 31.12.2021**

Hanns R. Neumann Stiftung (HRNS) has decided with a truly heavy heart that the Coffee Kids program has been discontinued as of Dec. 31, 2021. Since taking over the Coffee Kids program in 2015, the program has improved the lives of 896 youth and young adults in rural coffee-growing areas in Colombia, Honduras, Guatemala and Tanzania. It has continuously searched and generated new programmatic approaches that are today being used successfully in many other HRNS projects. It has also been a driver for new ways of working with donors and partners from around the world, and finally it has brought a new dynamic spirit and different culture to HRNS.

However, it is also true that the structural cost of the program and the implementation costs of the projects over the past five years have never been recovered and have had to be settled by HRNS. HRNS has now decided that this contribution can no longer be maintained. Ending the Coffee Kids program does not mean a reduction in HRNS' efforts to improve the lives of young coffee farmers in rural areas.

On the contrary, it means a reduction of costs, of duplicate structures and results in a bundling of forces in the other projects and activities with an even better ratio of effort and benefit. HRNS has made a clear commitment to continue supporting young coffee farmers in all regions of presence at large scale, including Brazil, Central America, Ethiopia, Indonesia, Tanzania and Uganda.

HRNS wants to thank all past and present donors who have been loyal to Coffee Kids for so many years and who have contributed in many ways, not only financially. The Coffee Kids community consisted of many different supporters of all sizes from the coffee industry from many different countries around the world. Without these contributions and support, the important work that Coffee Kids has done would not have been possible. The community has been united by the desire and drive to support young coffee farmers in rural areas on their journey through life and make a real difference.

HRNS hopes for understanding of this decision and invites all interested partners to learn more about the Foundation's other larger-scale programs and projects which are implemented globally in order to enable smallholder farming families to live in dignity and prosperity. Get in touch to learn more!

**Hanns R. Neumann Stiftung**



# INTRODUCTION

**Dear Friends,**

This might be surprising and certainly sad news for many of you. As can be read from the above statement, 2021 was the last year for Coffee Kids.

The roots of Coffee Kids go back a long way. In 1988, it was one of the first programs in the U.S. coffee sector to explicitly raise funds to help young coffee farmers build a better future. This inspiring idea truly got attention and many like-minded people in the coffee industry whether roasters, traders or consumers joined in. This unique combination of believers started from scratch and wasted no time to get started. Together we educated, visited fairs, developed novel fundraising campaigns, brought attractive product collaborations to end consumers, wrote inspiring blog articles, organized lively donor visits to the origin, and took much more on the road to generate awareness and donations for the young coffee farmers.

This energy and of course all donations were carried directly into the origin and transformed into real change through the proven Coffee Kids approach of *Training - Mentoring – Financing* for 896 beneficiaries. This is something we all can be very proud of, as this achievement and the aftermath in each youth and their peers will hopefully last forever.

There are obviously many memories attached to Coffee Kids and we want to honor them once again with this report. We will have a look on how the last project phases in Guatemala, Honduras and Tanzania came to an end in 2021, but also take another look back at what has been achieved in the past 6 years.

HRNS is truly thankful for each and every one of you who has been part of this journey and supported Coffee Kids in any given way in the last years. Together we can proudly say, we have made a big difference in the life of many young coffee farmers. Please reach out to us for any questions or comments. We are always happy to receive your feedback and thoughts. **Thank you!**

*Stephan Koch*

**Stephan Koch**

Program Manager Coffee Kids





HONDURAS



## Coffee Kids Honduras 2021

### Membership

Phase IV introduced the Coffee Kids program into three HRNS supported farmer organizations, in two departments of Western Honduras, Ocotepeque and Copán. In total, 111 youth participated:

- UNIOCASMO: 46 members; 27 women
- APROCAM: 35 members; 27 women
- Hacia El Futuro: 30 members; 17 women

### Savings, Revolving Funds, and Entrepreneurship

In 2021, each supported organization established revolving funds with the support from Coffee Kids and funding from complementary programs to enable youth groups to continue being able to finance entrepreneurships in the future.<sup>1</sup>

- APROCAM: \$10,000 USD (complementary programming funds)
- Hacia El Futuro: \$10,000 USD (complementary programming funds)
- UNIOCASMO: \$15,000 (\$12,000 complementary programming, \$3,000 FO funds)

During Phase IV, 27 entrepreneurships were established such as chicken farm, food sales, and fishery, among others. These included 5 entrepreneurships with youth own funds and the project supporting the purchasing of equipment. Another 7 entrepreneurships have been approved but have not yet received financing yet.

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<sup>1</sup> These funds are not from Coffee Kids, but rather from complementary programming in the region also supporting youth



In 2021, Coffee Kids noticed encouraging savings habits and planning among youth. A total of 8 youth self-savings groups were established and continue to be in operation. Each group averages 10 members, with each youth saving ~ \$4 USD each month.

### **Training**

Training focused on personal and professional development, both within and outside the coffee value chain. Topics included learning to recognize your own capabilities, developing occupational training plans, barista skills, vocational development, business administration, and records and traceability.

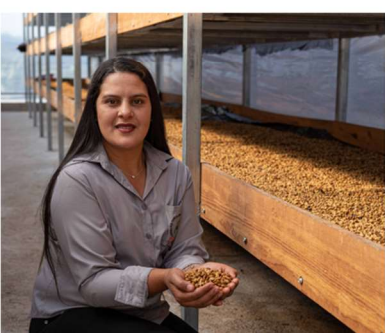
Promoting improved household nutrition, food security, and production systems, 12 youth established individual gardens growing radish, coriander, mustard seed, green beans, and squash, with 15 farms implementing diversification systems managed by youth growing avocado.

### **Exchange tours**

Exchange tours have taken place to further motivate youth to participate in coffee and as part of rural development, exploring current opportunities in the value chain (such as coffee cuppers, baristas, offering coffee roasting services, among others), including a visit with youth from Copan to the Honduran Coffee Institute (IHCAFE) research center to learn about quality process, traceability, and business administration, in addition to activities directly linked to coffee, specifically cupping and roasting. Farmer Field Schools also provided the opportunity for youth to gain practical experience

### **Youth Development Coffee**

Harvest season is still underway; coffee samples are currently being taken which will be used to develop quality profiles of coffee grown by youth, followed by the development and implementation of a marketing strategy aimed towards local and international sales.





A young man and woman are standing outdoors in front of a lush green tree. The woman, on the left, has long dark hair and wears glasses and a white t-shirt. The man, on the right, is wearing a traditional Guatemalan outfit consisting of a blue and white vertically striped shirt with a wide, colorful patterned collar and cuffs, a red and white striped vest, and a red and white striped skirt with a wide green belt. He is smiling and giving a thumbs-up gesture. The background is filled with green foliage and sunlight filtering through the leaves.

**GUATEMALA**





## Coffee Kids Guatemala 2021

### Membership

2021 was a continuation and further strengthening of impacts and advancements achieved in the first Guatemalan 18-month intervention (2019-2020). Activities were implemented in the department of Huehuetenango, working with 75 youth as members of 5 Farmer Organizations:

- ADIESTO: 31 youth; 17 women
- COMAL: 21 youth; 11 women
- ADESFLOR: 9 youth; 5 women
- EL SENDERO: 8 youth; 1 woman
- ASUNCION: 6 youth; 2 women

### Savings, Revolving Funds, and Entrepreneurship

In Phase III, revolving funds were established by 5 farmer organizations with 19,400 \$ as funds from Coffee Kids and the rest from own organizational funds. Moving into Phase IV, all groups continue to manage these funds to have financing available for future business activity of youth.

- Asuncion: \$ 2,800 USD
- Adiesto: \$ 7,334 USD
- Comal: \$ 5,333 USD
- Adeflor: \$3,333 USD
- El Sendero: \$2,000 USD

In 2021, a total of 11 entrepreneurship were established with and by youth, including clothing stores, beekeeping (honey sales), and artisanal goods. This was made possible through collaboration and additional financing from complementary HRNS programming activity in the region. Promoting a culture of youth savings, to increase the economic resilience of youth, self-savings groups were



strongly promoted and continue to be in operation. Each group averages 10 participants, with each contributing ~\$6.50USD per month.

### **Training**

All 5 organizations received assistance strengthening their youth operations, including training in leadership and management of revolving funds. Additional youth training were held, including topics on vocational topics; family co-responsibility, access to resources and decision-making; contribution of women in the Coffee Value chain; development of inclusion committee regulations; and climate change, among others.

A total of 18 youth has also received specialized training as part of the **Climate Pioneers** program– an innovative methodology which combines youth development and climate approaches. Climate Pioneers also took part in a coffee cupping workshop hosted by Guatemalan Coffee Cupping Champion Dulce Barrera.

### **Coffee Camp**

with youth held in Antigua Guatemala in partnership with Catholic Relief Services Guatemala and UNEX: 30 young people participated, key topics included coffee markets and the coffee value chain (coffee shops and suppliers of supplies and equipment). Activities were also developed in UNEX (Guatemalan Exporter) facilities; youth were connected to coffee shops and other companies, as well as demonstrated their entrepreneurial ideas and activities.

### **Youth Development Coffee**

The commercialization of youth development coffee has been an encouraging additional income source for youth during the past years. Linking youth to coffee markets and potential commercialization activities in 2021 again, a total of 4 organizations supported to explore possibilities with the exporter UNEX Guatemala. As the current harvest season is still ongoing, total amount of coffee and cup profile is still to be defined.





A young man with short dark hair and a bright smile is holding a large, black and white rooster. He is wearing a light blue polo shirt. The rooster has a prominent red comb and wattle. The background is a rustic structure made of stacked wooden poles and a wire mesh fence. The word "TANZANIA" is overlaid in orange text on a white rectangular background in the lower-left quadrant.

TANZANIA





## Coffee Kids Tanzania 2021

### Program Membership

- 176 youth, thereof 100 women
- 6 youth groups

### Savings, Access to finance

During the reporting period, four out of six youth groups fully deployed the digital saving schemes. The remaining two are finalizing the processes to deploy the same. It was revealed that the adoption of digital saving schemes has enabled youth groups to share financial information with their members timely as it is accessible through the digital system hence enhanced transparency and accountability.

In addition, 90 youth out of 180 were able to open individual bank accounts to improve their business operations, increase their access to financial services and have a proper financial management system. The process of bank account opening is still ongoing and facilitated by the NMB bank.

### Entrepreneurship

During the reporting period, the project collaborated with various partners such as the Natural Extract Industries (NEI), Kickstart International, NMB bank and the local government authorities to ensure that supported youth are able to access necessary services to foster social and economic change in their communities. Through these linkages, they were able to diversify their income by growing various crops including vanilla with the support from NEI by providing them with vanilla seedlings, farm management trainings and market linkages.

A total of 1,000 vanilla seedlings were planted and expected to increase in the next season. They also, managed to engage themselves into vegetable production by adopting irrigation farming methods promoted by Kickstart International. Five vegetable gardens were established by the youth groups and became suppliers of vegetables in their communities.



## Training

Supported youth groups continued to learn and exchange on Good Agricultural Practices (GAPs) through the six established Farmer Field Schools (FFS). As a result of facilitating weekly sessions of FFS, it was observed that the adoption rate of GAPs including on farm climate resilient practices, increased. Such practices were digging of water trenches, planting of improved coffee varieties, application of mulching as well as production and application of organic fertilizers.

Awareness on sexual reproductive health and family planning was raised to the supported youth during the reporting period. It was revealed that supported youth, mostly women were able to identify health challenges they were facing and decided to see health professionals to get technical advice on the same. In addition, as a result of family planning trainings youth were motivated to practice joint decision making on household matters related to family health and planning.

Facilitated trainings on leadership skills-built confidence to women leaders to be able to undertake their responsibilities effectively in their groups. In total 49% of the selected leaders from the youth groups are women.

## Exchange tours

As an outcome of study tours/visits facilitated by the project, supported youth gained various skills and started to produce and supply clean cooking stoves, paper briquet and biopesticides in their communities. This helped them to increase their income as well as supporting their community to reduce pressure on forest reserves. Six showcasing sites were established to continue promoting these climate change resilient household practices including the use of clean cooking stoves and simple irrigation pumps.

## Outlook

The project facilitated exit meetings to ensure sustainability of the project results. These meetings involved potential stakeholders such as the local government authorities, Cooperative societies leaders and other NGOs e.g., Hand in Hand International. From these meetings it was agreed that the local government authorities through the community development department will continue to support established groups while the cooperative leaders will continue to provide mentorship to the groups.







## PROGRAM IMPACT

### Coffee Kids 2016 to 2021 – The program in numbers:

In the past five years, a lot has been initiated and achieved. The greatest change through education comes about in the people who receive it. Like a seed that grows and flourishes and becomes a flower. This has been the basic idea of Coffee Kids and we are proud that we have been able to raise a lot of funds to reach and educate so many young people. We have looked back to see how big our footprint has really been over the years.

**896**

Youth took part  
in Coffee Kids

**23**

Youth groups

**452**

Female youth  
participants

**+25,000**

Training contacts were  
generated in total

**27**

Different training  
sessions per youth

We are pleased to have welcomed **896 young people to Coffee Kids** who worked with us in **23 youth groups** in **Colombia, Guatemala, Honduras and Tanzania**. We are particularly proud that **452 of these youth were female participants** who have had the opportunity to build their own perspectives and also, in many cases, take on a greater role in their communities.

In total, Coffee Kids generated a total of **over 25,000 training contacts** for all participants. This means that on average, **each youth** went through **at least 27 different training** sessions.





In addition to building the personal capacities of youth through training, Coffee Kids was always concerned with integrating individuals into fixed group structures that would last longer than a project duration. We are hence satisfied to announce that we have achieved this with the creation of **12 existing, robust youth group structures** at the end of the program.

These groups sometimes run small businesses together but many youth have also started their own small additional businesses such as Bee Keeping, Coffee Shops or Supply Shops and have been able to increase and diversify their income. In this way, a **total of 348 small businesses** have been created under the Coffee Kids banner, which will hopefully continue to exist for a long time and provide the youth with a stable and good income. To fund these startup businesses, Coffee Kids has distributed over **\$75,000 in seed funding** to the youth.

The bottom line shown by the numbers is that many foundations have been laid through Coffee Kids' work and we hope that each and every young person will continue on their chosen path. Hanns R. Neumann Stiftung will continue to support and accompany their paths through its presence in the respective regions and the implementation of further projects there.

# 12

Existing, robust youth groups structures at the end of the program.

# 348

Small businesses have been created under the Coffee Kids banner.

# \$75k

Has been distributed in the form of seed funding to support start-up businesses.





*Pablo Ruiz*

**General Manager HRNS Central America**

Coffee Kids is an amazing example of what can be achieved when the sector addresses generational gaps and engages youth in agriculture, equipping them with the tools and skills to become drivers in community development.

Working with young farmers is inspiring. Our experience with Coffee Kids has helped us to better understand and support them in achieving their visions for the future, not only in coffee production, but across the value chain while exploring ways to diversify income. Today, public and private actors in the sector are more aware of the challenges and needs of youth, with available proven practices and methodologies that can be replicated and scaled. Building on the incredible work of youth and their farmer organizations, Coffee Kids is an example of how we can work towards a sustainable future.



*Morgan Mkonyi*

**General Manager HRNS Tanzania**

Four phases of implementing the Coffee Kids project in Tanzania, set an example of how young people in rural areas can foster transformative change within their communities once have access to information, finance, knowledge, skills and exposed to modern technologies etc. In this regard, this project played a role of unlocking the youth potential and fostered innovations that helped young people in rural areas to adapt to their environments, find solutions to their challenges while increasing their income generation and became role models in their communities.

We are proud that the supported youth have become a catalyst for positive change in their rural communities.

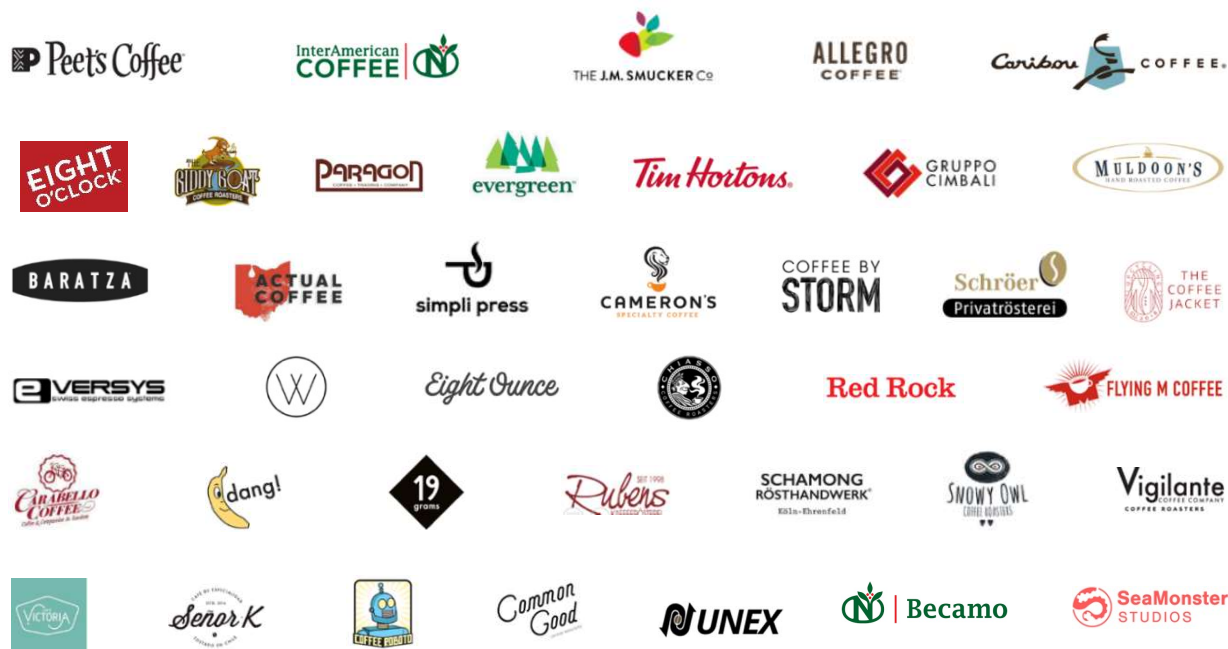






# GRATEFUL FOR YOUR SUPPORT

We want to highlight once again all those who supported us and say thank you. Without your continuous financial support and multiple other fantastic contributions, Coffee Kids would not have become what it was for so many years. A special thanks goes to the members of our strategic supporter circle who have in many cases continuously supported Coffee Kids for multiple years and were the most loyal members of the Coffee Kids community. We sincerely enjoyed working with all of you and we are glad about being able to continue working with many of you through HRNS programs.



Also, a big thank you goes out to all of the other network partners, friends and supporters who have contributed to Coffee Kids. The support has been as varied as it has been creative: writing inspirational online articles, creating award-winning fundraising videos, providing vital support in creating and maintaining the Coffee Kids website, providing networking opportunities in the coffee industry, and much more. Thank you all for your time, effort and desire to be involved with Coffee Kids – you made a difference with your contributions.





# Thank You for Your Support!

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